

<u>Break even</u>	<u>Revenue</u>	<u>Expense</u>	<u>Net</u>	<u>Policy</u>
Conference	17,625	12,079	5,546	Meets Policy
Fundraising	-	-	-	Meets Policy
District Store	-	-	-	Meets Policy
<b><u>Minimum Expense Type</u></b>		<b><u>Expense</u></b>	<b><u>%</u></b>	<b><u>Policy</u></b>
Marketing Outside Toastmasters		4,590	10.0%	5.0%
<b><u>Maximum Expense Type</u></b>		<b><u>Expense</u></b>	<b><u>%</u></b>	<b><u>Policy</u></b>
Education and Training		6,800	14.9%	15.0%
Marketing Outside Toastmasters		4,590	10.0%	10.0%
Club Growth		6,937	15.2%	15.0%
Public Relations		3,941	8.6%	10.0%
Recognition		9,400	20.6%	20.0%
Travel		1,554	3.4%	25.0%
Lodging		7,227	15.8%	15.0%
Food and Meals		1,450	3.2%	15.0%
Speech Contest		2,156	4.7%	5.0%
Administration		4,626	10.1%	10.0%
<b>Total Membership Dues</b>		<b>45,685</b>	<b>100.0%</b>	

One of the expense categories is over the policy max. Please review and adjust appropriately.